International Tourism Summary: United Kingdom

Year ending December 2019



220,700 UK visitors spent 4.0 million nights and \$373 million on trips to Victoria in the year ending December 2019.



Context: In the year ending December 2019, international overnight visitors to Victoria (3.1 million) accounted for 3 per cent of total visitors to the state and 27 per cent (\$8.8 billion) of total visitor expenditure in Victoria.

International Overnight Expenditure in Victoria (\$m)

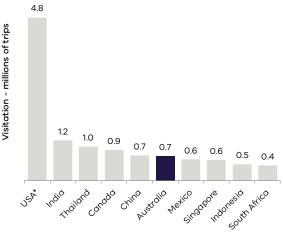


0 500 1,000 1,500 2,000 2,500 3,000 3,500 International Overnight Visitor Expenditure in VIC (\$millions)

UK visitors spent \$373 million on trips to Victoria in the year ending December 2019, a year-on-year decline of 5.3 per cent. This represents 4.2 per cent of all international overnight visitor spend in Victoria. The UK is ranked 5th largest international market in terms of expenditure.

 st In the year ending December 2019, all Korean visitors to Australia were from South Korea.

Top 10 Out-of-Region Destinations for UK Travellers



Australia was ranked #6 for visitation against other out-of-region destinations for UK travellers in the year ending December 2019 (down from #5 in 2018).

*USA including Hawaii Source: Tourism Economics, YE2019



The rate of decline in UK expenditure on trips to Victoria (-5.3% year-on-year) was in line with the national average (-5.5%), ahead of Queensland (-20.9%) and behind New South Wales (+4.3%).

MELBOURNE	\$309m	Spend ▼-4.2%	REGIONAL VICTORIA	\$63m	Spend ▼ - 10.5%
	201k	Visitors ▼ -0.7%		75k	Visitors ▼ -7.5%
	3.0m	Nights ▼ - 13.1%		977k	Nights ▼ -10.2%

In the year ending December 2019:

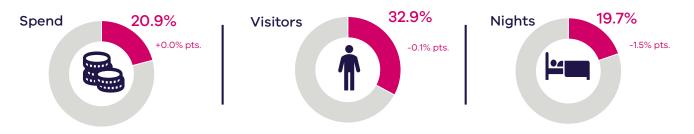
• 201,000 UK visitors spent 3.0 million nights and \$309 million on trips to Melbourne

• 75,000 UK visitors spent 977,000 nights and \$63 million on trips to regional Victoria.



UK Spend, Visitors and Nights by Key States Visited

Victoria's Market Share of UK spend, visitors and nights



UK Overnight Expenditure in Australia by Key States, 2014-2019

Expenditure by Visitors from		То	otal Exp	enditure		Sha	re of Nati	onal	Expen	diture Per	· Night	Expend	diture Per	Visitor
United Kingdom		\$ millior	ı)	Av Ann	% Change		%			\$			\$	
Year Ending December	2014	2018	2019	14-19	18-19	2014	2018	2019	2014	2018	2019	2014	2018	2019
New South Wales	635	625	652	0.5% p.a.	4.3%	34.4%	33.2%	36.6%	80	92	92	1,909	1,681	1,849
Victoria	315	394	373	3.4% p.a.	-5.3%	17.0%	20.9%	20.9%	75	86	93	1,622	1,736	1,688
Queensland	402	433	343	-3.1% p.a.	-20.9%	21.8%	23.0%	19.2%	71	84	83	1,941	1,906	1,567
Australia	1,848	1,885	1,781	-0.7% p.a.	-5.5%				75	87	87	2,975	2,739	2,653

Total VIC International					
Expenditure	4,903	8,467	8,826	12.5% p.a.	4.2%
United Kingdom's Share of VIC					
International Expenditure	6.4%	4.6%	4.2%		

AAG = Average Annual Growth

NB: Visitor expenditure includes expenditure on packages attributable to destination. Estimates may differ from those published by Tourism Australia

Source: Regional Expenditure Model, International Visitor Survey, December 2014-2019, Tourism Research Australia, Canberra.

Victoria received 20.9 per cent of UK overnight visitors' expenditure in Australia in the year ending December 2019, ahead of Queensland (19.2%) but behind New South Wales (36.6%). UK visitors' expenditure per night in Victoria (\$93) was higher than the national average (\$87) and Queensland (\$83), and in line with New South Wales (\$92). Victoria received a higher total spend per visitor (\$1,688) compared with Queensland (\$1,567), but lower than in New South Wales (\$1,849).

UK Overnight Visitation (000s) to Australia by Key States, 2014-2019

							Av Annual		Share
Year Ending December							% change	% change	of
fear Enaling December	2014	2015	2016	2017	2018	2019	14/19	18/19	Visitors %
Australia	621	649	673	690	688	672	1.6% p.a.	-2.5%	
New South Wales	333	344	370	385	372	353	1.2% p.a.	-5.2%	52%
Victoria	194	221	221	230	227	221	2.6% p.a.	-2.6%	33%
Queensland	207	223	219	229	227	219	1.1% p.a.	-3.8%	33%

UK overnight visitors to Victoria declined by 2.6 per cent year-on-year, a slower decline than in key competitor states New South Wales (-5.2%) and Queensland (-3.8%) and in line with the national average (-2.5%) in the year ending December 2019. Over the longer term (2014 to 2019), UK overnight visitors to Victoria increased at an average annual rate of 2.6 per cent, ahead of the national average (+1.6% p.a.), New South Wales (+1.2% p.a.) and Queensland (+1.1% p.a.).

UK Visitor Nights (000s) in Australia by Key States, 2014-2019

Year Ending December	2014	2015	2016	2017	2018	2019	Av Annual % change 14/19	% change 18/19	Share of Nights %
Australia	24,544	25,804	23,167	23,438	21,694	20,438	-3.6% p.a.	-5.8%	
New South Wales	7,950	8,192	7,767	7,903	6,814	7,114	-2.2% p.a.	4.4%	35%
Victoria	4,204	4,849	4,552	4,419	4,590	4,019	-0.9% p.a.	-12.4%	20%
Queensland	5,665	5,791	4,685	5,099	5,149	4,152	-6.0% p.a.	-19.4%	20%

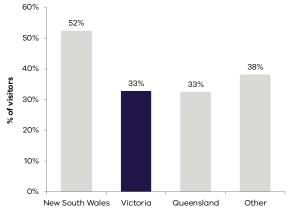
In the year ending December 2019, UK visitor nights to Victoria declined by 12.4 per cent year-on-year, compared to a steeper decline in Queensland (-19.4%), a softer decline nationally (-5.8%) and in contrast to New South Wales (+4.4%). Over the longer term (2014 to 2019), UK visitor nights spent in Victoria declined at an average annual rate of 0.9 per cent, a softer declines than seen in Queensland (-6.0% p.a.), the national average (-3.6% p.a.) and New South Wales (-2.2% p.a.).



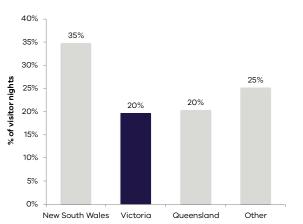
Market Share by Key States¹

UK Overnight Visitors to Australia

Year ending December 2019 – Market Share by Key States



In the year ending December 2019, 33 per cent of UK visitors to Australia stayed overnight in Victoria; in line with Queensland (33%) but behind New South Wales (52%).



Victoria's market share of visitor nights spent by UK travellers to Australia in the year ending December 2019 was 20 per cent; in line with Queensland (20%) but behind New South Wales (35%).

Main Purpose of Trip (000s) to Australia by Key States Visited and Market Share Year Ending December 2019

Year Ending December 2019	Holiday	Visiting friends and relatives	Total Leisure*	Business	Employment	Total
New South Wales	153	147	300	32	12	353
Market Share %	67%	43%	52%	51%	57%	52%
Victoria	90	96	186	21	9	221
Market Share %	39 %	28%	32%	34%	41%	33%
Queensland	95	97	193	12	8	219
Market Share %	41%	28%	34%	20%	38%	33%
Australia	230	344	574	62	21	672

* Total Leisure = Holiday + VFR

NB: Where there is a '-', figures are unreliable and are unable to be published.

NB: Figures for 'Education' and 'Other' visitors are unreliable and are unable to be published

In the year ending December 2019, 32 per cent of UK leisure visitors to Australia stayed overnight in Victoria, including 39 per cent of holiday and 28 per cent of visiting friends and relatives (VFR) visitors. New South Wales' share of UK leisure visitors was higher at 52 per cent, while Queensland's share was slightly higher at 34 per cent. During the same period, Victoria's share of the UK employment market was 41 per cent and business visitor market share was 34 per cent.

Purpose of Visit to Victoria (and the Destinations Within)

Some international visitors to Victoria visit more than one destination in the state, and for different purposes. For example, a visitor might stay in Melbourne for education reasons, and visit the Great Ocean Road region for a holiday. As such, the percentages of international visitors who visited Victoria for each purpose total more than 100 per cent.

UK Overnight Expenditure and Visitation to Victoria by Destination Purpose of Visit – Year Ending December 2019

Very Ending December 2010		Visiting friends				
Year Ending December 2019	Holiday	and relatives	Total Leisure*	Business	Employment	Total
Overnight Expenditure (\$M)	163	128	290	36	32	373
Overnight Visitors (000s)	122	106	197	19	5	221
Visitor Nights (000s)	1,682	1,636	3,318	-	381	4,019
Average Length of Stay	13.8	15.4	16.8	-	76.0	18.2
Spend per Visitor	1,332	1,203	1,470	1,902	6,443	1,688
Spend per Night	97	78	87	-	85	93

* Total Leisure = Holiday + VFR (NB total leisure may equal more than the sum of holiday + VFR, since

visitors can visit more than one destination in Victoria with more than one purpose)

NB: Where there is a '-', figures are unreliable and are unable to be published.

NB: Figures for 'Education' and 'Other' visitors are unreliable and are unable to be published

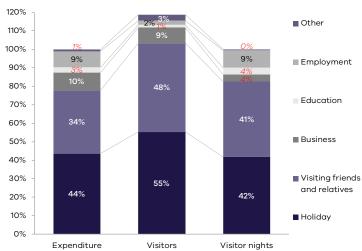
¹NOTE: The proportion of Visitors to the States and Territories will not add up to 100% as visitors can travel to multiple destinations in one trip; while the proportion of Visitor Nights to the States and Territories will add to 100% as this measure is mutually exclusive.



UK Visitor Nights to Australia Year ending December 2019 – Market Share by Key States

UK Overnight Expenditure, Visitors and Nights to Victoria by Purpose of Visit

Year Ending December 2019



Note: Percentages of visitors will not add up to 100% as visitors can travel to multiple destinations in Victoria with different purposes.

Note: Percentages in <mark>red</mark> are based on small survey samples and are subject to high levels of sampling variability. Results should be interpreted with caution.

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UK Overnight Visitation (000s) to Victoria by Destination Purpose of Visit, 2014-2019

In the year ending December 2019, leisure visitors accounted for 78 per cent of UK visitor expenditure in Victoria, comprising holiday visitor spend (44%) and VFR visitor spend (34%)*. Business visitors accounted for ten per cent of spend, closely followed by Employment visitors (9 per cent of spend).

During the same period, 55 percent of UK visitors travelled to Victoria for holiday purposes, 48 per cent travelled for VFR and a further 9 per cent came on business.

Forty-two per cent (42%) of all nights spent in Victoria by UK visitors in the year ending December 2019 were accounted for by holiday visitors, while VFR visitors accounted for 41 per cent of visitor nights and employment visitors for nine per cent of nights.

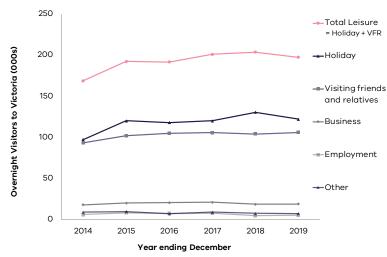
*Figures might not add up due to rounding.

							Av Annual	
Year Ending December	2014	2015	2016	2017	2018	2019	% change 14/19	% change 18/19
Holiday	97	120	118	120	131	122	4.7% p.a.	-6.4%
Visiting friends and relatives	93	102	105	106	104	106	2.6% p.a.	1.8%
Total Leisure	169	192	192	201	204	197	3.2% p.a.	-3.1%
Business	18	20	20	21	19	19	1.2% p.a.	1.4%
Employment	6	8	7	8	-	5	-3.4% p.a.	-
Other	9	10	7	9	7	7	-4.2% p.a.	-3.5%

NB: Where there is a '-', figures are unreliable and are unable to be published.

NB: Figures for 'Education' visitors are unreliable and are unable to be published

UK Overnight Visitation (000s) to Victoria by Destination Purpose of Visit, 2014-2019

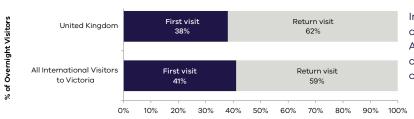


Of all the main purpose segments, the UK holiday market has provided the strongest growth to overnight visitor numbers to Victoria over the past five years (+4.7% p.a.), followed by VFR (+2.6% p.a.) and business (+1.2% p.a.) visitors. UK leisure visitors to Victoria overall have increased at an average annual rate of 3.2 per cent over the period 2014-2019.

Overnight UK employment visitors to Victoria have declined at an average rate of 3.4 per cent per annum since 2014.

Repeat Visitation to Australia

Repeat Visitation to Australia (% of UK overnight visitors to Victoria vs all international overnight visitors to Victoria)



In the year ending December 2019, 38 per cent of overnight visitors from UK to Victoria were visiting Australia for the first time, compared with 41 per cent of international overnight visitors to Victoria overall.



Melbourne and Regional Victoria Overnight Visitation

UK Overnight Visitation (000s) to Victoria, 2014-2019

Year Ending December	2014	2015	2016	2017	2018	2019	Av Annual % change 14/19	% change 18/19
Melbourne	174	198	199	203	203	201	3.0% p.a.	-0.7%
Regional Victoria	58	75	72	76	81	75	5.4% p.a.	-7.5%
Victoria	194	221	221	230	227	221	2.6% p.a .	-2.6%

There were 201,000 UK overnight visitors to Melbourne in the year ending December 2019, a 0.7 per cent decline from the previous year. UK visitors to Melbourne have grown at an average annual rate of 3.0 per cent over the period 2014 to 2019.

In the year ending December 2019, there were 75,000 UK overnight visitors to regional Victoria, a 7.5 per cent decline year-onyear. Over the longer term (2014-19), UK overnight visitors to regional Victoria have grown at an average annual rate of 5.4 per cent.

UK Visitor Nights (000s) to Victoria, 2 years² (rolling), 2014-2019

							Av Annual	
							% change	% change
2 Years Ending December	2014	2015	2016	2017	2018	2019	14/19	18/19
Melbourne	7,022	6,956	7,413	7,001	6,861	6,545	-1.4% p.a.	-4.6%
Regional Victoria	2,088	2,097	1,988	1,970	2,149	2,065	-0.2% p.a.	-3.9%
Victoria	9,110	9,053	9,401	8,971	9,010	8,609	-1.1% p.a.	-4.4%

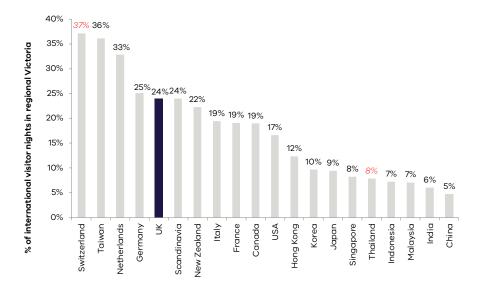
UK visitors spent 6.5 million nights in Melbourne in the two years ending December 2019, a decline of 4.6 per cent compared with the two years ending December 2018. During the period 2014 to 2019 (using two years of data per annum*), visitor nights spent in Melbourne declined at an average annual rate of 1.4 per cent.

In the two years ending December 2019, UK visitors spent 2.1 million nights in regional Victoria, representing a decline of 3.9 per cent compared with the two years ending December 2018. During the period 2014 to 2019 (using two years of data per annum*), visitor nights spent in regional Victoria declined at an average rate of 0.2 per cent.

* where 2014 includes years ending December 2013 and 2014 and 2019 includes years ending December 2018 and 2019.

Regional Dispersal

Regional Dispersal of Top 20 International Overnight Markets to Victoria – 2 Years Ending December 2019



Note: Percentages in **red** are based on small survey samples and are subject to high levels of sampling variability. Results should be interpreted with caution. Of the 8.6 million nights spent in Victoria by UK visitors in the two years ending December 2019, 24 per cent (2.1 million) of them were spent in regional Victoria.

UK visitors to Victoria have the 5th highest rate of overnight dispersal of all the state's top 20 international markets.

During the same two year period, UK visitors accounted for 11.5 per cent of all international visitor nights spent in regional Victoria, making them the largest contributor to international regional nights.



Places Visited in Regional Victoria and Melbourne Attractions

Places Visited in Regional Victoria - Year Ending December 2019

Selected Places Visited - Overnight Visit or Daytrip (% of all Overnight Visitors to Victoria)	United Kingdom Visitors	All International Visitors
Ballarat, Sovereign Hill	5%	6%
Bendigo	6%	3%
Daylesford, Hepburn Springs, Mt. Macedon	4%	1%
Geelong & the Bellarine Peninsula	14%	9%
Great Ocean Road/Twelve Apostles	31%	33%
Healesville Sanctuary	4%	2%
Mornington Peninsula	17%	8%
Phillip Island/Penguin Parade	17%	17%
Puffing Billy and Dandenong Ranges	7%	10%
Victorian Snowfields	-	2%
Wilsons Promontory	4%	3%
Yarra Valley	19%	12%

NB: Where there is a '-', figures are unreliable and are unable to be published.

Melbourne Attractions Visited - Year Ending December 2019

	United	
Selected Places Visited - Melbourne Attractions	Kingdom	All International
(% of Overnight Visitors to Victoria)	Visitors	Visitors
Australian Centre for the Moving Image (ACMI)	4%	4%
Brunswick Street	17%	10%
Chadstone Shopping Centre	8%	15%
Chapel Street	16%	9%
Crown Casino/entertainment complex	16%	19%
Docklands/Marvel Stadium (prev. Etihad Stadium)	20%	19%
Federation Square	45%	38%
Melbourne CBD Shopping Precinct	60%	63%
Melbourne Cricket Ground (MCG)	14%	6%
Melbourne Museum (Royal Exhibition Building)	13%	16%
Melbourne Zoo	7%	8%
National Gallery of Victoria (NGV)	17%	17%
Queen Victoria Market	38%	44%
Shrine of Remembrance	18%	12%
Southbank/Southgate	38%	26%
St Kilda	47%	28%

In the year ending December 2019, 31 per cent of UK overnight visitors to Victoria spent time (daytrip or overnight) in the Great Ocean Road/Twelve Apostles region. This region is very popular generally, with 33 per cent of all international overnight visitors to Victoria travelling there.

Nineteen per cent (19%) of UK overnight visitors to Victoria went to the Yarra Valley (compared with 12 per cent of international overnight visitors to Victoria overall), 17 per cent went to the Mornington Peninsula (compared with 8 per cent of international overnight visitors to Victoria overall) and 17 per cent went to Phillip Island/ Penguin Parade area (compared with 17 per cent of international overnight visitors to Victoria overall).

The most visited Melbourne attractions by UK overnight visitors to Victoria were the CBD shopping precinct (60 per cent compared with 63 per cent of international visitors overall), St Kilda (47 per cent compared with 28 per cent of international visitors overall) and Federation Square (45 per cent compared with 38 per cent of international visitors overall).

Other attractions that UK visitors were more likely to visit compared to international visitors overall included Southbank/Southgate (38 per cent of UK overnight visitors compared with 26 per cent of international overnight visitors to Victoria overall), Shrine of Remembrance (18 per cent compared with 12 per cent of international overnight visitors overall), Brunswick Street (17 per cent compared with 10 per cent of international visitors overall), Chapel Street (16 per cent compared with nine per cent of international visitors overall) and Melbourne Cricket Ground (MCG) (14 per cent of UK overnight visitors compared with six per cent of international overnight visitors to Victoria overall.

Aviation³

Airline Market Share – UK International Arrivals into Melbourne – Year ending December 2019





Sources:

- International Visitor Survey (IVS), years ending December 2014-2019, Tourism Research Australia (data released 8 April 2020)
- Regional Expenditure Model (REX) 2014-2019, Tourism Research Australia (data released 8 April 2020)
- Tourism Australia Consumer Demand Project, Tourism Economics, April 2020
- International Airlines Operated Flights and Seats, year ending December 2019, Department of Infrastructure and Regional Development (BITRE)
- Visitor Arrivals and Departures, year ending December 2019, Tourism Research Australia

Base for IVS and Expenditure data: Only those trips where International visitors aged 15 years or over who have stayed in Australia for less than 12 months are in scope. Expenditure includes package expenditure.

Figures that are unreliable and unable to be published are represented by '-'. Figures might not add up due to rounding.

To view the full suite of 15 International Tourism Summaries (Victoria's top 15 international markets in terms of expenditure, visitors and nights), see <u>https://www.business.vic.gov.au/tourism-industry-resources/research/international-research</u>

For further information on IVS and Expenditure data sources used please refer to our Guide to Tourism Data Sources and Definitions document found here: <u>https://www.business.vic.gov.au/tourism-industry-resources/research/teve-research</u>

For further information on Tourism Australia's Consumer Demand Project, see http://www.tourism.australia.com/en/markets-and-research/reports/consumer-research.html

Further information on international visitor statistics: <u>https://www.tra.gov.au/international</u>; <u>http://www.tourism.australia.com/en/markets-and-research/market-regions.html</u>

Factsheet produced by the TEVE Research Unit, May 2020.

Due care is taken in the production of this factsheet, however DJPR accepts no responsibility for the use of this information.

